

## 6.—Retail Chain Store Sales, by Province and by Kind of Business, 1954-57

Province and Kind of Business	1954	1955	1956	1957
<b>Province</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
Newfoundland.....	13,865	12,982	15,267	24,079
Maritime Provinces.....	141,236	155,728	169,946	179,396
Quebec.....	447,238	488,374	540,628	576,716
Ontario.....	999,571	1,096,030	1,230,388	1,335,056
Manitoba.....	86,523	94,235	100,591	112,126
Saskatchewan.....	96,280	102,129	111,353	118,935
Alberta.....	146,932	160,909	182,111	197,763
British Columbia.....	209,202	237,734	289,846	289,463
Yukon and Northwest Territories.....	5,788	5,835	6,925	8,034
<b>Canada.....</b>	<b>2,146,635</b>	<b>2,353,955</b>	<b>2,647,055</b>	<b>2,841,569</b>
<b>Kind of Business</b>				
<b>Foods and Beverages<sup>1</sup>.....</b>	<b>1,353,278</b>	<b>1,486,644</b>	<b>1,685,394</b>	<b>1,835,648</b>
Combination grocery and meat stores.....	870,580	970,793	1,104,060	1,249,288
Restaurants.....	33,900	34,602	36,374	36,194
Alcoholic beverage stores.....	432,714	465,772	527,952	530,143
<b>General Merchandise (excl. department stores)<sup>1</sup>.....</b>	<b>261,495</b>	<b>280,871</b>	<b>313,976</b>	<b>338,645</b>
General stores.....	36,560	37,450	41,144	42,774
Variety stores.....	194,248	207,831	229,307	247,223
<b>Automotive.....</b>	<b>35,014</b>	<b>39,923</b>	<b>42,043</b>	<b>48,299</b>
<b>Apparel and Accessories<sup>1</sup>.....</b>	<b>162,239</b>	<b>175,077</b>	<b>190,674</b>	<b>202,078</b>
Men's and boys' clothing and furnishings.....	25,350	27,037	28,866	28,159
Women's clothing stores.....	54,843	61,897	67,269	70,707
Family clothing stores.....	32,069	33,418	36,347	40,459
Shoes.....	45,384	48,054	53,433	57,822
<b>Building Materials and Hardware.....</b>	<b>104,982</b>	<b>114,963</b>	<b>141,316</b>	<b>140,534</b>
<b>Furniture and Household Appliances.....</b>	<b>99,536</b>	<b>120,515</b>	<b>137,059</b>	<b>136,727</b>
<b>Other Retail Stores<sup>1</sup>.....</b>	<b>130,090</b>	<b>135,962</b>	<b>136,592</b>	<b>145,638</b>
Drug stores.....	35,908	36,660	41,299	45,437
Jewellery stores.....	38,954	43,016	46,301	45,205

<sup>1</sup> Includes other kinds of business not shown separately.

**Operating Results of Retail Chain Stores.**—A survey of the operating results of retail chain stores is carried out every second year, alternated with a similar study of independent retailers. In 1957, six of the ten selected trades registered smaller ratios of net operating profit than those obtained in 1955.

## 7.—Operating Results of Retail Chain Stores for Selected Kinds of Business, 1957

(Percentage of Net Sales)

Kind of Business	Gross Profit	Salaries and Wages	Occupancy Expenses <sup>1</sup>	Total Operating Expenses <sup>2</sup>	Net Operating Profit	Net Non-trading Income	Net Profit before Income Tax
Grocery.....	15.46	8.49	1.56	14.38	1.08	0.37	1.45
Combination grocery and meat.....	17.44	7.32	1.84	13.80	3.64	0.04	3.68
Meat markets.....	20.17	11.26	1.21	13.48	1.69	0.19	1.88
Men's clothing.....	32.13	15.60	4.86	30.12	2.01	0.42	2.43
Women's clothing.....	34.38	14.97	6.78	30.85	3.53	1.03	4.56
Family clothing.....	32.88	16.57	5.27	30.79	2.09	0.58	2.67
Shoe.....	33.95	15.51	6.72	29.08	4.87	0.06 <sup>3</sup>	4.81
Variety.....	38.56	18.16	5.34	29.55	9.01	0.62	9.36
Drug.....	34.36	18.76	5.03	31.36	3.00	1.07	4.07
Furniture.....	36.69	16.81	4.43	41.46	4.77 <sup>4</sup>	13.48	8.71

<sup>1</sup> Includes taxes and insurance, light, heat and power, repairs, maintenance, depreciation (except on delivery equipment) and rentals on rented premises. <sup>2</sup> Includes salaries and wages and occupancy expenses. <sup>3</sup> Net non-trading expense. <sup>4</sup> Net operating loss.